Creating a new category in women's wellness and health:

# **#Smart Tampons**

Nov. 2024





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# **Problem 1**

 20% of menstruating women endure heavy bleeding once a month for 40 years of their lives. None of the currently market available devices provides full holistic protection.

 70% of menstruators claim that they require additional protection during nighttime

# **Problem 2**

Women's health monitoring, screening, diagnosing and treating is:

- Difficult
- Expensive
- Cumbersome
- At progressive stages (when visible)
- Lengthy

There are **385 unique**, **personalized biomarkers present in menstrual blood**,
some associated with:

- Breast carcinoma
- Cervical cancer
- Ovarian cancer
- Endometrial cancer
- Endometriosis (and more)

However, these biomarkers cannot be utilized due to the lack of an appropriate device.



# The Solution: Tulipon

Innovative, disposable, wearable vaginal platform device, used like an applicator tampon, collects menses and sustainable as the menstrual cups. Combined with a smart phone app as well as AI for monitoring wellness and health.



Click for animation explanation

Click for demo

Click for IFU





Disposable, clean, reliable, and easy to use (inserted and extracted like an applicator tampon)



12 hours of worry-free usage with no leakage, day and night (45ml capacity, equivalent to 4 tampons)



Free from absorbent materials collects like menstrual cup (no fiber shedding)



<u>Environmentally sustainable</u> (applicator dissolves in water, and the cup is recyclable) Click for demo



Equipped with a liquid lock mechanism

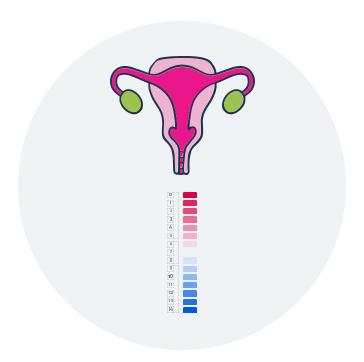


Monthly pack price equal to premium tampons pack



Includes a smartphone app for monitoring and early health screening based on AI analysis of biomarkers present in the vaginal effluents.

# **First Two Biomarkers**



#### Vaginal pH

Monthly screening for pathogens including STIs

Click for 'How to measure the pH



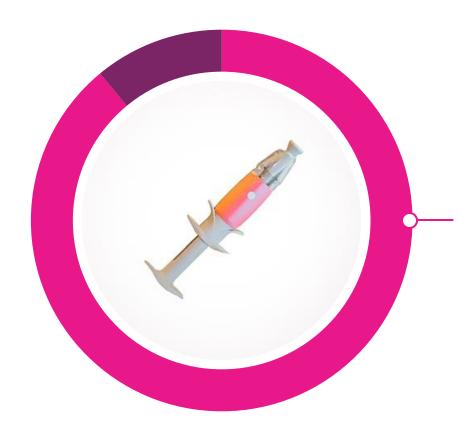
#### **Menstrual amount**

Monthly early screening of polyps, fibroids and more

Click for 'How to measure the volume'



# **Pre-Market Clinical Studies**



1500 Tulipon devices were used on 156 Participants (tampons, pads and Menstrual Cup users).

89%

of users rate Tulipon as the same or better than currently used devices.

#### **Testimonials**



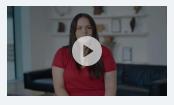
Abby (English)



Maya (English)



Noa (Hebrew)



Hadar (Hebrew)





### 1.02B

Menstruating women in the world

148M

Heavy bleeders and tampon users

29.6M

Assuming 20% of the market

\* Assuming \$10 per monthly pack



**40B** USD/year

Women's world hygiene market



**4B**USD/year

Tampons Market



**1B** USD/year

MC Market



**41B**USD/year

Biomarker Market



# **Competitive Landscape**

### **Tampons**

Must be replaced every 2-3 hours

Risk of leakage

Risk of infections (fibers shed)

Risk of Toxic Shock Syndrome (TSS)

Not sustainable<sup>2</sup>

Can not provide health monitoring from home<sup>5</sup>

#### **Pads**

Uncomfortable

Bad odor

Limiting garment options

Not compatible with water activities

Not sustainable

Can not provide health monitoring from home<sup>5</sup>

## Reusable devices<sup>1</sup>

Very messy, high risk of leakage

Difficult to handle

Hard to use in public restroom

Requires cleaning & sterilizing

Sustainable<sup>4</sup>

Can not provide health monitoring from home<sup>5</sup>

# **Tulipon**

Clean easy to use, flushable applicator

Comfortable and safe

Holistic usage for 12 hours

Reduced risk of TSS<sup>3</sup>

Sustainable

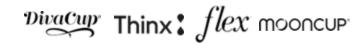
Personalized health monitoring from home



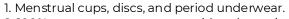












- 2. 100% cotton tampons are considered sustainable, but they take about 50 years to decompose, and the applicator does not dissolve in water.
- 3. Based on TSS prevalence statistics found with other disposable, non-absorbent polymeric vaginal devices—clinical proof is still required.
- 4. Period panties have been found to contain PFAS and last only about two years. Silicone cups are not recyclable.
- 5. Due to the use of absorbent materials or the need for cleaning, health monitoring and screening from home will never be available with these products.

# **Business Model & Go-To-Market**

#### **Business Models**

- Online sales subscription of \$9.99 for 8 units of Tulipons required for a monthly use
- 2. OEM sales

# **Initial Go-To-Market**

## **Targeted Persona**

Tampon users

US (live in capital city)

Heavy menstrual bleeding

#### Means

On-line sales

On-line and physical adds

Samples distribution at Univ. and public restrooms

School educational programs "Becoming a Young Woman" gamified book (Click this link to download)



Active on social

Physically active

Ecologically

media

aware

#### The Future Of At Home Wearable Vaginal Monitoring, Screening & Therapeutics











#### **Athlete** Pack

- Iron
- Magnesium
- Calcium
- Vitamin D
- Folic acid (B9)

#### **Fertility** Pack

- Folic acid (B9)
- FSH
- AMH
- Omega 3
- Estradiol

#### **Beauty** Pack

- B12 (Cobalamin)
- Vitamin A
- Vitamin C
- Lycopene
- Selenium

#### **Pre-Menopause** Pack

- Vaginal humidity
- FSH
- Calcium
- Iron
- Vitamin D

#### Vegan Pack

- Vitamin B12
- Vitamin D
- Omega-3s
- Iodine
- Iron











#### **Pregnancy** Pack

- Cervical dilatation
- Contractions monitorina
- Amniotic fluid leakage
- Cervix length
- Ultrasound



#### **Pre Diabetic** Pack

- A1C
- Iron
- Magnesium
- Calcium
- Vitamin B1

# **STD**

Pack

- Chlamvdia
- Gonorrhea
- Syphilis
- HPV

#### Screening Pack

Cancer, endometriosis and other diagnostics

#### **Therapeutic**

- Heat therapy
- Rejuvenation
- Slow relies of medication

#### Sensors

Ultrasound, PH, Oximeter, Temperature, Pressure, Camera, Humidity and More



# **Road Map**



Q3 2024 - Q3 2025

#### **Started Sales**

Small scale sales for academic research of menses

Transfer to injection molding, build fully automatic mass production line, smart phone app, FDA\*, logistics lines, build a brand Q3 2024 – Q3 2028

# **Endometriosis Research**

Received horizon grant to research endometriosis as part of 12 EU companies and academic institutes cohort. Q3 2025

# **B2C Online**sales Start on-line sales.

Q2 2026

Retailer's sales



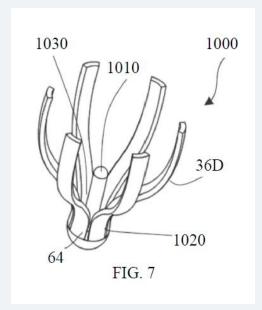
# IP

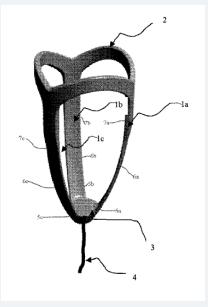
Two patents accepted in the US and Germany for a new kind of tampon

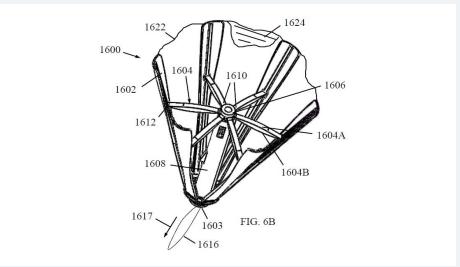
One continuation patent accepted in the EU and pending in the US for a new vaginal platform

Global patent pending

Additional patents in the pipeline









## **Executive Management**

# **Advisory Board**



**Eng. Hilla Shaviv** CEO, Founder, Inventor







Dr. Amos Ber OB/GYN







MBA. Rachel Braun Scherl Strategic Advisor-KOL





**Eng. Omer Shezifi** CTO







Prof. Philip M. Tierno, Ph.D. TSS Expert- KOL NYU Langone Health



**Prof. Aharon Palmon** Biomarkers expert





**Elinor Chohen** CMO





Prof. Lee P. **Shulman MD** OB/GYN, Reproductive Genetics



















One Small Vaginal Device,

A Giant Leap for Womenkind.







Tulipon

THANK YOU

www.Tulipon.com